

# **2023 ANNUAL REPORT**



# LETTER TO SHAREHOLDERS

Dear Shareholders,

We are excited to share with you our new brand! After listening to our customers and communities, we determined we needed to refresh our brand and share our great Farmers Bank story. If you've been a shareholder for a while, you may remember some of our former logos. While our logo and brand colors have changed, we are still the same bank that delivers outstanding service to our customers and exceptional value to our shareholders. We have also changed our tagline to Let's Grow! The growth theme plays well with our brand name, and by growing, we are better able to serve all our constituencies — our customers, staff, communities and shareholders. We are proud to have maintained the same name since 1876.

Our rebranding is not the only exciting news. Our loan growth of over \$106 million dollars is a record for the bank. This growth occurred during an unprecedented increase in interest rates. After fifteen years of relatively low rates, our management team was able to adjust to the new interest rate environment and return solid earnings of \$10,466,000.

The banking world was rocked in March 2023 with the failures of some specialty banks. Our strategy of a well-diversified balance sheet and funding sources has served us well for over 147 years and we felt barely a tremor as a result. We prepared our staff to have discussions with customers about maximizing their FDIC insurance and have plans to offer other products that increase their insured limits even further.

We have several "Hello's and Goodbye's" this year. With mixed emotions, we say goodbye and best wishes to Jack Ransom, who has proudly served on the Board of Directors for 29 years, serving as the Chairman from 2020 through 2022. We are also saying goodbye to Tammy Moss, Manager of Investment and Trust Services. She has served our Trust and Investment clients well for 34 years. We welcome to The Farmers Bank Kirk Metzger, who will be leading the Trust & Investment Department. Kirk has over 20 years of trust experience.

In June 2023, Chris Cook joined The Farmers Bank as President. By the time you read this, he will have succeeded me as CEO upon my retirement, effective September 8, 2023. It has been a pleasure to serve as your President & CEO these past seven years and I look forward to continuing to serve the shareholders, staff, customers and communities as a Board member of The Farmers Bank and Farmers Bancorp.

A huge thank you to our customers who allow us to serve you while challenging us to get better each year; to our shareholders for your continued trust in us; and to all our employees for your hard work, dedication to our values and service to our communities and customers.

With kind regards,

Maren F. Gregerson, CEO



CHRIS COOK
PRESIDENT

# FINANCIAL HIGHLIGHTS

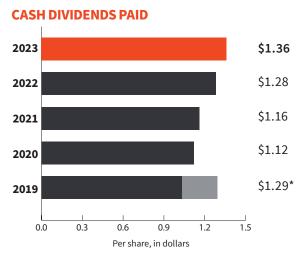
Dollar amounts in thousands, except per share data. Fiscal year ending June 30.

	2023	2022	% CHANGE
EARNINGS  Net income  Cash dividends paid  PER COMMON SHARE	\$ 10,466	\$ 11,014	(4.98)%
	2,469	2,464	0.20
Earnings  Cash dividends paid  Book value at year-end	\$ 5.77	\$ 5.74	0.52%
	1.36	1.28	6.25
	36.40	33.52	8.59
RATIOS  Return on average assets  Return on average equity	1.25%	1.40%	(10.71)%
	16.74	13.63	22.78
AT YEAR-END  Assets Securities Total loans, including loans held for sale Deposits and short-term borrowings Shareholders' equity	\$ 898,502	\$ 789,433	13.82%
	181,422	200,637	(9.58)
	633,282	526,844	20.20
	731,161	693,549	5.42
	66,139	60,675	9.01

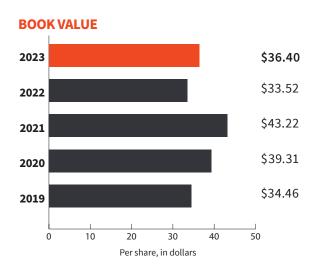
# FINANCIAL KEY GRAPHS

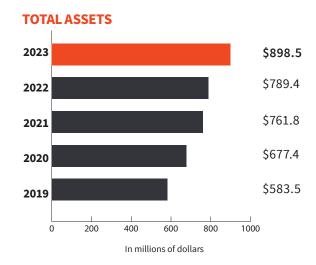
Fiscal year ending June 30



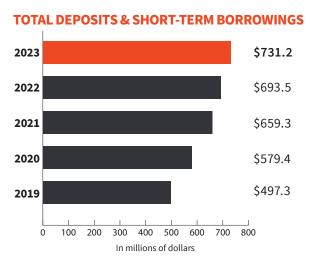


\*Special \$0.25 dividend paid in September 2019.









### **OUR PURPOSE**

To care, educate and serve to inspire a better future for all.

### **OUR VISION**

Every customer brings every account and all their friends.

# OUR CORE VALUES

Choose joy and spread fun

**Embrace change** 

**Quiet competence** 

Live your word

Everyone you touch knows you care

# LOCATIONS

## CARMEL LOAN PRODUCTION OFFICE

11350 North Meridian Street, Suite 400 Carmel, IN 46032-4528 317-795-3803

#### FRANKFORT OFFICE

9 East Clinton Street / P.O. Box 129 Frankfort, IN 46041-0129 765-654-8731

#### **FISHERS OFFICE**

7126 East 116th Street Fishers, IN 46038-1729 317-841-5960

#### KIRKLIN OFFICE

110 North Main Street / P.O. Box 188 Kirklin, IN 46050-0188 765-279-8351

#### **LEBANON OFFICE**

2304 North Lebanon Street Lebanon, IN 46052-1110 765-482-4556

#### **MICHIGANTOWN OFFICE**

219 Main Street / P.O. Box 298 Michigantown, IN 46057-0298 765-249-2216

#### **MULBERRY OFFICE**

145 East Jackson Street / P.O. Box 280 Mulberry, IN 46058-0280 765-296-3733

#### **NOBLESVILLE OFFICE**

16940 Clover Road Noblesville, IN 46060-3643 317-773-3100

#### **ROSSVILLE OFFICE**

5450 West State Road 26, Suite 300 Rossville, IN 46065-9479 765-379-2535

#### **SHERIDAN OFFICE**

987 South White Avenue / P.O. Box 211 Sheridan, IN 46069-0211 317-758-9620

#### **WESLEY MANOR OFFICE**

1555 North Main Street Frankfort, IN 46041-1167 765-654-6719

### WESTFIELD OFFICE – COMING SOON

360 North Tricia Lane Westfield, IN 46074



# Thank you for voting us Best Bank and Best Investment Company in Clinton County and Best Bank in Noblesville!

# **ANNUAL MEETING**

The annual meeting of the shareholders of The Farmers Bancorp will be held Thursday, October 19, 2023, at 2:00 p.m. at 51 West, 51 W. Clinton Street, Frankfort, IN 46041. A formal notice of this meeting, together with a proxy statement, is mailed to shareholders. Shareholders are urged to sign and return their proxies promptly to ensure that the stock of the corporation will be represented as fully as possible at the meeting.

## **CORPORATE INFORMATION**

#### **INDEPENDENT AUDITORS**

Forvis, LLP 201 North Illinois Street, Suite 700 P.O. Box 44998 Indianapolis, IN 46244-0998 317-383-4000

#### TRANSFER AGENT

Colonial Stock Transfer Company 7840 South 700 East Sandy, UT 84070 801-355-5740

#### **EMAIL ADDRESS**

contactus@thefarmersbank.com

#### **WEBSITE**

www.thefarmersbank.com

#### STOCK INFORMATION

Persons interested in buying or selling our stock (FABP) should contact:

#### **RAYMOND JAMES**

222 South Riverside Plaza, 7th Floor Chicago, IL 60606 800-800-4693

#### **BOENNING & SCATTERGOOD, INC.**

400 Lydia Street, Suite 100 Carnegie, PA 15106 800-889-6440